

Evaluation of Real Estate Investments

Investment Studies Center (ISC) @ Union of Investment Companies (UIC), is delighted to invite you to a training program on the evaluation of real estate investments and forms of evaluations, according to the following details:

يسر مركز دراسات الاستثمار لدى اتحاد شركات الاستثمار الإعلان عن تنظيم برنامج تدريبي ودعوتكم للمشاركة فيه حول الاستثمارات العقارية وكيفية تقييمها، وذلك وفقاً للتفاصيل الآتية:

Training Program: Evaluation of Real Estate Investments البرنامج التدريبي:

Instructor: Akram Hammoudeh المحاضر:

Dates: Sunday, 17th December 2023 التاريخ:

Timing: 09:00AM - 02:00PM الوقت:

Language: Arabic/material in English لغة البرنامج:

Venue: In-person @ UIC premises المكان:

Course Details, Registration & Fees in link below تفاصيل البرنامج، التسجيل والرسوم في الرابط أدناه

<http://unioninvest.org/upcomingevents.aspx>

Registration is open according to availability

Fees for Non-Members KWD 115 رسوم المشاركة لغير أعضاء الاتحاد

Discounted Fees for UIC Members KWD 95 رسوم المشاركة لأعضاء الاتحاد بعد الخصم

Evaluation of Real Estate Investments

Objectives:

- 1- How to value real estate investments
- 2- Different valuation techniques.

Target Audience:

- 1- Financial Analysts
- 2- Investment Analysts
- 3- Portfolio Managers
- 4- Assets Managers
- 5- Custodians
- 6- Investors
- 7- Investment managers

Outline:

- 1- What is Real Estate investment.
- 2- Different types of Real Estate investments.
- 3- Valuation Techniques
 - market value method
 - Discounted cash flow method
 - Replacement cost method
- 4- How to calculate costs associated with real estate investments.
- 5- How to use leverage to enhance return on real estate investments.
- 6- What are factors that affect real estate valuation
 - Location
 - Average rent rate

- Leverage
- Services
- Operating costs / facility management costs
- Age of the property
- Freehold vs leasehold
- Others

7- Calculating Cap rate and WACC.

8- NPV & IRR calculation.

9- Case studies.

Expert's Profile: Akram Hammoudeh

Mr. Akram has Over 30 years of experience in banking, investment, finance, management, and corporate finance. Worked in Kuwait with NBK and KFH and held key senior positions such as CEO and CFO and had board seats in several companies and different industries. Worked with major venture capital funds and private equity firms and assets managers and investment banks such as : oak capital , Carlyle , 3M, Microsoft venture capital arm , Amazon venture capital arm and AWS team , and lived in Silicon Valley in USA working closely with many startup firms in areas such as biomedical engineering , telecommunications, chips , application service providers (iCloud) , and worked with many law firms in USA that are specialized in private equity investments and IPOs

Experience:

- 1- NBK 1996-1999 - Senior financial analyst
- 2- KFH 2000-2007 - Senior investment manager / head of direct investment
- 3- KIH holding 2010-2014 - CEO & Board Member
- 4- Al Imtiaz investment group 2015-2017 - Group CFO
- 5- Financial markets consultancy 2018 - present - CEO & Managing Partner

Board seats:

- 1- Al Salam hospital company
- 2- House of Trade (Hot Engineering)
- 3- Beyout Investment House
- 4- Real estate solutions
- 5- Direct investment Fund
- 6- Arab Finance House
- 7- Aman Arab University
- 8- sports club's privatization committee
- 9- offset program committee by KDIPA.

Education:

- 1- MBA - American University of Beirut - 1995
- 2- BS biology / Medical science - American University of Beirut – 1992
- 3- Executive Education program - Wharton Business School - 2004 - Merger & Acquisition
- 4- Executive Education Program - Wharton Business School - 2011 - strategic thinking for competing advantage.
- 5- various training on valuations, investment, strategic management, etc.